



Business Resource Directory

State/Regional/County Contacts:

The following agencies provide financial and technical assistance to new and growing business. For a current list of resources, go to the Wisconsin Entrepreneur Network (WEN), www.wenportal.org.

ALLIANT ENERGY

Programs: Shared Savings loan program, site & building inventory, energy audits, etc.

Bruce Kepner – Economic Development Manager

PO Box 77007 * Madison, WI 53718

Ph: (608) 458-5753 FAX: (608) 575-7858

E-mail: brucekepner@alliantenergy.com

Web site: www.midwestsites.com

BLACKHAWK TECHNICAL COLLEGE

Programs: Standard and customized labor training

Christine Wellington – Dean-Monroe Campus

660 2nd Street * Monroe, WI 53566

Ph: (608) 328-1660 FAX: (608) 329-8215

E-mail: cwellington@blackhawk.edu

Web site: www.blackhawk.edu

Patricia Kempinski – Coordinator, Business & Community Development Division

6004 Prairie Road * Janesville, WI 53547-5009

Ph: (608) 757-7704 FAX: (608) 743-4408

E-mail: pkempinski@blackhawk.edu

Web Site: www.blackhawk.edu

DAIRY BUSINESS INNOVATION CENTER

Programs: Technical assistance for growing specialty and artisan dairy businesses.

Norm Monsen, Client Development

Phone: 608-224-5135

Fax: 608-224-5110

Email: norm.monsen@datcp.state.wi.us

Web Site: www.dbicusa.org

FOCUS ON ENERGY

Programs: Grants and technical assistance to support energy efficiency and renewable energy systems.

Phone: 800-762-7077

Web Site: www.focusonenergy.com

GREEN COUNTY DEVELOPMENT CORPORATION

Programs: County Revolving Loan Fund, Demographic information, Site & building inventory, General assistance & referral, etc.

Anna Schramke, CECD – Executive Director

N3150 Hwy 81 * Monroe, WI 53566

Ph: (608) 328-9452 FAX: (608) 328-9450

E-mail: gcdc@tds.net

Web Site: www.GreenCountyEDC.com

IMPACT 7, INC.

Programs: Variety of equity and near equity financing instruments.

Angela Kazmierski – Director of Business Development

147 Lake Almena Drive Almena, WI 54805

Ph: (715) 357-3334 Southern office: (608) 577-6557

E-mail: akazmierski@impactseven.org

Web Site: www.impactseven.org

SMALL BUSINESS DEVELOPMENT CENTER (SBDC)

Programs: Technical expertise and counseling to assist new and expanding small businesses with all factors of business planning. (Local office: BTC-Monroe.)

Gary Smith - Business Counselor

133 Warner Hall - 1 University Plaza

Platteville, WI 53818-3099

Ph: (608) 342-1038 FAX: (608) 342-1599

E-mail: smithga@uwplatt.edu

Web Site: www.uwplatt.edu/swsbdc/

SOUTHWEST WISCONSIN COMMUNITY ACTION, INC.

Program: Small business advisory.

David Vobora—Jobs & Business Development Coordinator

149 N. Iowa Street

Dodgeville, WI 53533

Ph: (608) 778-1742

E-mail: knox@uwplatt.edud.vobora@swcap.org

Web Site: www.swwrpc.org

SOUTHWEST WISCONSIN REGIONAL PLANNING COMMISSION

Program: Regional revolving loan fund and demographics.

Ed White, Economic Development Planner

722 Pioneer Tower

Platteville, WI 53818

Ph: (608) 342-1751 FAX: (608) 342-1220

E-mail: whiteed@uwplatt.edu

Web Site: www.swwrpc.org

UW – EXTENSION, GREEN COUNTY

Programs: Knowledge and resources of the University of Wisconsin including specialized demographics and market data.

Cara Carper - Community Resource Development

N3150 Hwy 81 * Monroe, WI 53566

Ph: (608) 328-9440 FAX: (608) 328-9519

E-mail: cara.carper@ces.uwex.edu

Web Site: www.uwex.edu/ces/cty/green

USDA Rural Development

Programs: Rural Development grants and loan packaging and finance package structuring.

Jeff Hudson – Business & Community Programs Specialist

4949 Kirschling Court

Stevens Point, WI 54481

Ph: (715) 345-7615 FAX: (715) 345-7616

E-mail: jeff.hudson@wi.usda.gov

Web Site: www.rurdev.usda.gov/wi

WBD FINANCE CORP.

Programs: SBA Loan packaging and financing structuring.

Diane Pasley – Senior Loan Officer

PO Box 2717

Madison, WI 53701-2717

Ph: (608) 819-0390 FAX: (608) 819-0393

E-mail: dpasley@wbd.org

Web Site: www.wbd.org

WIS. DEPT OF AG TRADE & CONSUMER PROTECTION

Programs: Grant and technical assistance for agriculture related businesses. On-line resource manual.

Carl Rainey – Economic Development Consultant

PO Box 8911 * Madison, WI 53708

Ph: (608) 224-5139 FAX: (608) 224-5111

E-mail: carl.rainey@datcp.state.wi.us

Web Site: www.datcp.state.wi.us

WIS. DEPARTMENT OF COMMERCE

Programs: Financing tools for expanding businesses. On-line business wizard to assist with licensing, permitting and other resources.

David Martens – Area Development Manager

201 West Washington Avenue PO Box 7970

Madison, WI 53707

Ph: (608) 647-4613 FAX: (608) 267-2829

E-mail: david.martens@wisconsin.gov

Web Site: commerce.wi.gov

WIS. HOUSING & ECONOMIC DEVELOPMENT AUTHORITY

Programs: Financing tools for woman-owned businesses, small business and agri-businesses.

David Sheperd – Community Relations Officer

PO Box 1728 * Madison, WI 53701-1728

Ph: (800) 628-4833 FAX: (414) 227-4704

E-mail: david.sheperd@wheda.com

Web Site: www.wheda.com

Local Contacts:**CITY OF MONROE**

Programs: Revolving Loan Fund, Tax Increment Financing, Industrial Revenue Bonds, City Business & Industry Park, etc.

City Administrator

1110 18th Avenue

Monroe, WI 53566

Ph: (608) 329-2527 FAX: (608) 329-2561

Web Site: www.cityofmonroe.org

MONROE CHAMBER OF COMMERCE & INDUSTRY

Programs: General business referral and consultation; Monroe site and building information; business networking

Pam Christopher – Executive Director

1505 9th Street

Monroe, WI 53566

Ph: (608) 325-7648 FAX: (608) 328-7710

E-mail: mcci@tds.net

Web Site: www.monroechamber.org

MONROE MAIN STREET

Programs: Retail Market Analysis; Façade Improvement Grants; Promotions; Building Information; Business referral

Barb Nelson - Director

1717 10th Street - P.O. Box 544

Monroe, WI 53566

Ph: (608) 328-4023 FAX: (608) 328-4083

E-mail: monroemainstreet@tds.net

Web Site: www.monroemainstreet.org

CITY OF BRODHEAD

Programs: City-owned industrial park, TIF, IRBs.

Nancy Schoeller – City Clerk

PO Box 168 * 1111 W 2nd Ave

Brodhead, WI 53520-0168

PHONE: (608) 897-4018

Email: cityclerk@cityofbrodheadwi.us

Web Site: www.cityofbrodheadwi.us

WIS. MANUFACTURING EXTENSION PARTNERSHIP

Programs: Technical expertise and hands-on implementation assistance for small and midsize manufacturing firms on advanced manufacturing technologies and business practices.

James E. Hensch – CPFIM

2601 Crossroads Drive * Madison, WI 53718

Ph: 262-724-4227 / 800.410.8515

E-mail: hensch@wmep.org

Web Site: www.wmep.org

WISCONSIN WOMEN'S BUSINESS INITIATIVE CORP.

Programs: Variety of equity and near equity financing instruments, training & counseling programs.

Julann Jatczak - Vice President

2745 North Dr. Martin Luther King, Jr. Drive

Milwaukee, WI 53212

Phone: (414) 263-5450 FAX: (414) 263-5456

E-mail: info@wvbi.com

Web Site: www.wvbi.com

VILLAGE OF ALBANY

Programs: Village-owned industrial park, TIF, IRBs

Laurie Keepers – Village Clerk-Treasurer

PO Box 342 * Albany, WI 53502

PHONE: (608) 862-3240

Email: VillageClerk@vil.albany.wi.us

Web Site: www.vil.albany.wi.us

VILLAGE OF BELLEVILLE

Programs: Village-owned industrial park, TIF, IRBs

Paul Ziehli – Village President

925 Welch Street * Belleville, WI 53508

PHONE: (608) 424-3858

Email: paulandrosemary@msn.com

Web Site: www.bellevillewi.org

VILLAGE OF BROOKLYN

Programs: IRBs, TIF

Nadine Walsten, Village President

212 Church St. * Brooklyn, WI 53521

PHONE: (608) 455-1457

Email: nwalsten@charter.net

Web Site: www.brooklynwisconsin.com

VILLAGE OF BROWNTOWN

Programs: IRBs

John A. Schmitt, Village President

PO Box 53 * 103 S. Center Street

Browntown, WI 53522

PHONE: (608) 966-3710

Email: vilofbtownjmb@wekz.net

VILLAGE OF MONTICELLO

Programs: Village-owned industrial park, TIF, IRBs.

Joel Dutenhoefer, Village Clerk

PO Box 147 * 140 N Main St

Monticello, WI 53570

PHONE: (608) 938-4383

Email: vilofmonticello@tds.net

Web Site: www.monticello-wi.com

VILLAGE OF NEW GLARUS

Programs: TIF, IRBs.

Nicholas Owen, Village Administrator

PO Box 399 * 319 2nd Street

New Glarus, WI 53574

PHONE: (608) 527-5971

Email: nowen@admin.vil.new-glarus.wi.us

Web Site: www.newglarusvillage.com